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Caviro Group Sees 9% Revenue Drop to €351 Million but Doubles Net Profit Amid Global Wine Slump

Italy’s top wine producer boosts profitability through cost controls and diversification as global wine consumption continues to decline

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Caviro Group, Italy’s largest wine producer, closed its 2024/25 fiscal year with consolidated revenues of €351 million, marking a 9% decrease compared to the previous year. The company’s fiscal year ended on August 31, 2025. Despite the drop

in revenue from €385 million in 2024, Caviro reported a net profit of €2.3 million, an improvement over last year’s €1.1 million. The group attributes this result to strict cost control and diversification of its product range.

Wine remains the core of Caviro’s business, accounting for more than half of its total activity. Other important segments include alcohol, grape musts, tartaric acid, and the energy and environment division. The company’s EBITDA for the year was €29 million, down from €34.3 million in 2024. However, EBIT returned to positive territory at €5.7 million, which management credits to normalized provisions.

Caviro also improved its financial position during the year. Net financial debt decreased from €80.3 million to €66.5 million, while equity rose to €128 million.

Carlo Dalmonte, president of Caviro Group, commented on the broader context affecting the company’s performance. He pointed to ongoing socio-political uncertainty and shifting global dynamics as factors requiring careful consideration by the group. Dalmonte also highlighted a structural decline in global wine consumption as a significant challenge for the industry.

According to Dalmonte, simply seeking new markets is no longer enough to address falling demand. Instead, he emphasized the importance of maintaining margins through efficiency and new strategies. He stated that defending profitability in such a challenging year was a point of pride for Caviro but stressed that these results are not an endpoint. Rather, they serve as a foundation for future work as the company prepares for another demanding period ahead.

Caviro’s management remains cautious about the outlook for the wine sector and global markets. The group plans to continue focusing on operational efficiency and innovation as it navigates ongoing changes in consumer behavior and international trade conditions.